

## Economic Development Consultants 2010



#### **The IED Consultants Directory has a new look for 2010 but the objective remains the same:**

\* Assist organisations wishing to use the services of an economic development or regeneration professional to find the most appropriate to their needs

\* To enable Consultancies that employ or are owned by IED Members to showcase their skills and expertise to the range of economic development and regeneration organisations

The Consultancies listed in this Directory vary in size and the range of services offered but they have all pledged to operate within the IED Code of Professional Conduct \*\*. The Code can be viewed and downloaded here ([http://www.ied.co.uk/pdf/code\\_professional\\_conduct.pdf](http://www.ied.co.uk/pdf/code_professional_conduct.pdf)).

There is also a Consultants Group which exists to promote the interests of IED Members who are consultants and the value of consultancy to the wider economic development profession. The IED website has a dedicated Consultants Forum and if you would like to know more contact our Business Development Director, John Lockett - [johnlockett@ied.co.uk](mailto:johnlockett@ied.co.uk) - or the Chair of the Consultants Group, Rob Weaver - [consultants@ied.co.uk](mailto:consultants@ied.co.uk)

Please note that all organisations are listed alphabetically according to their choice and there is an index on the next page. If your organisation is not included and you believe it should be, please contact us \*\*\*.

#### **For further information contact:**

Institute of Economic Development  
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Northampton NN4 9TS  
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[www.ied.co.uk](http://www.ied.co.uk)

\*\* The inclusion of consultancy firms or individual consultants in this Directory does not constitute a recommendation by the IED

\*\*\* The IED reserves the right to edit, remove or exclude entries as necessary

**Address** 15 Samuels Crescent  
Whitchurch  
Cardiff  
CF14 2TH

**Telephone** 07914 762 546

**Main Contact** Alex Bird

**Web** [www.alex-bird.com](http://www.alex-bird.com)

**Email** [alex@alex-bird.com](mailto:alex@alex-bird.com)

**General Information**

Alex started his independent consultancy in 2005, building on his 30 years management experience in the Social Economy. Trained as an Engineer, his career has spanned Power Generation, Printing, Economic Development and Social Care. Alex has experience of setting up new businesses and the strains of rapid growth, as well as of successfully obtaining grant & loan funds.

He is an adviser to the Welsh Assembly Minister on Social Enterprise and has been a Board member of a wide range of organisations including the Wales Co-op Centre, Social Firms UK and the Princeïŷs Trust Cymru. He Chairs the Advisory Board of the Cardiff Institute for Co-operative Studies and the Board of Co-operatives and Mutuals Wales. He is an occasional visiting lecturer at both UWIC and Cardiff Universities.

**Main Services**

Calling on his senior level experience in the public, private and social economy sectors, Alex is able to deliver a range of services either alone or with colleagues in a newly formed co-operative LLP; consultancy.coop, of which he is a founder member.

These include:-

- Strategic & Business Planning
- Policy writing and review
- Feasibility Studies - looking at new possibilities for expansion or development
- Grant Applications - from talking to funders to final application
- Governance, Social Responsibility, Co-operative Principles & Ethics
- External Evaluations
- Organisational Process reviews
- Mentoring to Social Economy professionals
- Training in Co-operative and Social Enterprise Business Skills

**Recent Projects**

- External Evaluation - CU Childhood Trust Funds - Wales Co-op Centre
- External Evaluation - Debt Redemption and Advice (DRAMA) project - Wales Co-op Centre
- Strategic Review, financial forecasting and Business planning - Sustainable Wales/Sussed
- Marketing Plan - Trinity Care
- Review of the Credit Movement in Wales (with Cardiff Institute for Co-operative Studies/Cardiff School of Management at UWIC)
- Review of the arrangements between the County Council, LHB and Voluntary Sector in Carmarthenshire
- Business Planning, Move Recruitment
- External Evaluation - Hidden Dragon project for Carmarthenshire Council
- Business Planning - Coed Marros Co-operative
- Business Planning - ONtv Internet TV Station
- Business Planning - RCT Mediation Service

**Members**

Alex Bird MIED

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<b>Main Contact</b>	Matt Wisbey
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<b>Web</b>	<a href="http://www.allsop.co.uk">www.allsop.co.uk</a>
<b>Email</b>	<a href="mailto:matt.wisbey@allsop.co.uk">matt.wisbey@allsop.co.uk</a>
<b>Other Offices</b>	Soho, City of London, Leeds

**General Information**

Allsop LLP is a property consultancy founded in 1906. We have c. 100 fee earners operating out of three offices in London and an office in Leeds. Key strengths are residential and commercial auctions, valuations and agency. Allsop's wholly owned subsidiary ARIM provides management for residential investment portfolios totalling in excess of 10,000 homes.

**Main Services**

Allsop provides the following services in the field of economic development:

- \* Affordable housing delivery strategies for major residential and mixed use developments;
- \* Preparation and analysis of economic viability assessments for residential and mixed use developments on behalf of both private and public sector clients;
- \* Estate management strategies for new developments, with a particular emphasis on the successful integration of affordable housing with other tenures;
- \* Advice on and supporting evidence for bids to the Homes and Communities Agency for Social Housing Grant investment; and
- \* Commercial and residential valuations.

**Recent Projects**

Provided consultancy services to Barratt London on three major developments: Barrier Park East, Newham; Canada Water, Southwark; and Loampit Vale, Lewisham. Scope of services included: negotiating the quantum and mix of affordable housing with the relevant local planning authorities and the GLA; advice on content of Section 106 Agreements; advice on Social Housing Grant negotiations with the Homes and Communities Agency; and advice on sale of affordable housing to housing association partners.

Prepared a financial model for the British Property Federation to analyse the viability of an institutionally backed 'build to let' sector. The findings of the analysis were used to lobby government on behalf of BPF members.

**Members**

Matt Wisbey BA (Hons) MA MCIH MIED

**Address** White Cottages Whinburgh Road WESTFIELD Nr. Dereham Norfolk, NR19 1QJ  
**Telephone** 01362 822 402  
**Main Contact** Keith R Stevens  
**Web** [www.act-for-success.com](http://www.act-for-success.com)  
**Email** [keith@act-for-success.com](mailto:keith@act-for-success.com)

**General Information**

Amwell Consultancy and Training Ltd (ACT) was formed in 1998. It is a UK practice specialising in consultancy and training with particular specialisms in leisure, libraries, tourism, economic development, regeneration, education, management and training. The company has close links with RQA Ltd., which is based in West Sussex, and regularly works together on joint projects.

Recent work on the management of change and business transformation.

**Main Services**

Experience of funding regimes, including PFI, SRB, NRF, Housing Market Renewal Pathfinder, Objective 2, European Social Fund, National Lottery and Foundation for Sport and the Arts. Specialists in economic development, European funding, PFI bids, town centre revitalisation, consultation, (including focus groups), facilitation, feasibility studies, business planning, school planning and design (PFI, BSF and City Academies).

Experience of Local Strategic Partnerships (Keith used to sit on the Board of the East Herts LSP). Keith was also a Member of the East of England Regional Assembly as a Community Stakeholder.

**Recent Projects**

Various tourism, leisure and cultural strategies for local authorities throughout the UK. Economic development and tourism strategy work with a major County Council and regeneration projects in inner London Boroughs and elsewhere. Large feasibility studies for sports and arts developments as part of larger regeneration projects, including PFI. Successfully negotiated a Â£66m leisure PFI in Norfolk for two new leisure centres. Also Project Manager for one of the nine Housing Market Renewal Pathfinders, (as an Interim Manager).

Efficiency and Transformation Reviews and advice and guidance on alternative methods of service delivery. Educational support and input to major educational developments such as City Academies and new PFI schools

**Members**

Keith R Stevens, BSc, MA, MSc, Dip Lib, Dip M, DMS, FCMI, FCIPD, FCLIP, FInstBA, FRSA, MISPAL, MCIM, MIED

<b>Address</b>	Birmingham
<b>Telephone</b>	07974 913 905
<b>Main Contact</b>	Dr Anna Hraboweckyj
<b>Web</b>	<a href="http://www.arte-research.co.uk">www.arte-research.co.uk</a>
<b>Email</b>	<a href="mailto:info@arte-research.co.uk">info@arte-research.co.uk</a>
<b>Other Offices</b>	Bristol

**General Information**

Arte Research is an independent consultancy operating in the West Midlands and South West. Arte specialises in making things happen - in bridging the gap between the public sector and the third sector and getting the best out of both.

We work with public agencies, local authorities and third sector organisations including infrastructure bodies.

We focus on the social aspects of economic regeneration, in particular employment, learning and skills, public health and the environment. We take a special interest in economic and social inequality, and their impact on community cohesion and on groups within the wider population that are particularly adversely affected. We have a significant track record of work in these fields.

**Main Services**

Our consultants undertake a wide range of assignments. We have undertaken many evaluations and are currently delivering the action research element of a major workstream within West Midlands' anti recession strategy. Arte has experience of programme management, strategic planning, building cross-sector consensus and mediating community partnerships. We undertake business and enterprise development particularly with the third sector.

We have helped local authorities with Third Sector commissioning and procurement strategies and enabled third sector organisations to tender successfully for public services. We have helped them become social enterprises and open up new employment opportunities. Occasionally we undertake crisis management.

**Recent Projects**

Our consultants are experienced in working on both rural and urban regeneration issues.

We are adept at quantitative and qualitative research, all major research methodologies, and all aspects of data analysis. Our reports are lively, comprehensive and easy to read, and are tailored closely to the audiences required by our clients.

We aim to offer our clients an individualised service, very much tailored to their requirements.

We work closely with our clients and take pride in our reputation for reliability and creativity.

Arte Research offers insight, innovation and impact every time.

**Members**

Dr Anna Hraboweckyj

<b>Address</b>	13 Fitzroy St London W1T 4BQ
<b>Telephone</b>	020 7636 1571
<b>Main Contact</b>	Chris Tunnell
<b>Web</b>	<a href="http://www.arup.com/Services/Economics_And_Planning.aspx">http://www.arup.com/Services/Economics_And_Planning.aspx</a>
<b>Email</b>	christopher.tunnell@arup.com
<b>Other Offices</b>	Manchester, Bristol, Leeds, Newcastle, Solihull

**General Information**

Arup's economists advise clients on strategic decisions which have implications for local, regional and national economic development. The firm optimises clients' ability to achieve their objectives and to shape the future. Arup's profound understanding of existing policy allows the firm to influence and analyse future policy. Together with practical experience of key projects, Arup offers a single point consultancy for a range of services.

**Main Services**

Arup provides support on:

- \* Economic policy and strategies, ensuring through analysis that clients understand the economic benefits, can respond to policies and have strategies to optimise their proposals.
- \* Evaluation of economic programmes.
- \* Economic impact assessments and appraisals based on national guidance (such as the 'Green Book' in the UK, and English Partnerships' Guidance).
- \* Employment land studies.
- \* Socio-economic profiling, such as Arup's work on Abu Dhabi Eco Park and Almere Poort in the Netherlands.
- \* Economic factors related to issues such as housing, planning procedures (for example, Area Regeneration Frameworks), transport policy and sustainability.

**Members**

Lynne Miles MIED

<b>Address</b>	32 Bramhall Park Road Bramhall Stockport Cheshire SK73JN
<b>Telephone</b>	0161 439 2563
<b>Main Contact</b>	Barbara Mothershaw
<b>Fax</b>	0161 439 5502
<b>Web</b>	<a href="http://www.bmassociatesuk.com">www.bmassociatesuk.com</a>
<b>Email</b>	<a href="mailto:b.mothershawassociates@bopenworld.com">b.mothershawassociates@bopenworld.com</a>

**General Information**

B. Mothershaw Associates has been operational in the Economic Development Consultancy Business since 2004. The Principal, Barbara Mothershaw, has some 30 years experience of Economic Regeneration in both urban and rural areas.

Prior to setting up the consultancy, Barbara was Head of Economic and Tourism Development at Chester City Council.

B. Mothershaw Associates offers a range of Economic Regeneration services to the public, private and voluntary sectors within the NW of England and further afield.

**Main Services**

It offers reasonably priced services in the following sectors:

- All aspects of Economic Development and Regeneration
- Project/Programme/Interim Management in Economic Regeneration/Tourism Development;
- Town/City Management;
- Funding
- Event Management.
- International/ National/ Regional/ Local Partnership Development;
- Service Planning;
- Research;
- Neighbourhood Renewal
- Policy Development.

**Recent Projects**

Several Interim Management positions in Local Authorities;

Project Management of a key gateway redevelopment site at Widnes Waterfront EDZ;

Associate Support to other Regeneration Consultancies;

Development Work for the NW Branch of the IED.

**Members**

Barbara Mothershaw MIED

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<b>Web</b>	<a href="http://www.bbpregeneration.co.uk">www.bbpregeneration.co.uk</a>
<b>Email</b>	<a href="mailto:skelley@bbpregeneration.co.uk">skelley@bbpregeneration.co.uk</a>
<b>Other Offices</b>	Manchester

**General Information**

BBP Regeneration is a specialist regeneration and economic development consultancy. BBP was founded in 1994 by Rob Bennett and Stephen Pritchard out of an understanding that regeneration projects require a range of skills, including property development, business planning, policy analysis, and baseline socio-economic research. Our Directors and senior staff have extensive hands-on experience of managing complex regeneration projects.

We have 15 professional staff based in London and Manchester, and for each commission a team with the specialist skills to meet project requirements is selected.

Our Economic Development team carries out a range of work including scoping studies, business planning, economic impact assessments, socio-economic research and employment strategies.

**Main Services**

BBP provides a full range of services covering all stages of the property development and regeneration process.

We can supply individual services on a 'stand alone' basis, or in combination, to progress projects from initial inception through to strategy formulation, delivery, management, and monitoring. In this way, we match the wide ranging needs of our clients.

Our services include:

- Economic Development
- Economic Appraisal, Monitoring and Evaluation
- Area based Regeneration and Strategic Planning Consultancy
- Research and Forecasting
- Development Management and Implementation
- Partnership and Grant Funding Advice
- Business Plans and Monitoring

**Recent Projects**

- The HCA has commissioned BBP Regeneration, Colin Warnock Associates and Shared Intelligence to undertake an interim evaluation of its Single Conversation business process
- BBP has been appointed to develop evidence-based housing scenarios for the Thames Gateway
- BBP has been appointed by SEEDA to prepare a preliminary economic impact assessment of Transmanche Metro - a proposal to extend high speed rail services between the South East of England and Northern France
- The London Thames Gateway Development Corporation (LTGDC) has commissioned BBP to prepare an extended economic appraisal for investment in the Barking Creative Industries Quarter
- BBP has recently been asked to advise SEEDA on their proposed investment in the University of Chichester's Bognor Regis Campus

**Members**

Shannon Kelley MIED, Associate Director

## IED CONSULTANTS LIST 2010

Bert Nicholson Associates

**Address** 4 The Meadows  
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Ross-shire  
IV6 7QL

**Telephone** 01463 870 030

**Main Contact** Bert Nicholson

**Fax** 01463-870030

**Email** bert@braemhor.co.uk

### General Information

Executive and consultancy experience in policy design and implementation in business planning and investment, access to finance for SMEs, investment readiness, business growth, enterprise and management development programmes, training and labour market interventions, development of social enterprises and urban regeneration. Track record in strategy formulation, partnership development, place marketing, cluster development, business support design and delivery, economic development delivery, project development, SRB and European fund bids, job brokerage, and programme evaluation studies.

Bert Nicholson was senior director of Birmingham City Council's Economic Development Department, director of Aston Reinvestment Trust and director of Industrial Development at Central Region in Scotland.

### Main Services

#### TOPICS AND SPECIALISMS:

Regeneration initiatives at regional, local and neighbourhood scales - Business support, management development and entrepreneurship/enterprise -Business diagnostics and investment appraisal - Indigenous business growth, productivity, innovation and marketing

Access to finance and management development needs of growing SMEs -Financial engineering and packaging -Sector and cluster studies, appraisals and interim management - Technology transfer and inward investment strategies - Commercialising higher education potential for local economies - Inward investment and place marketing -Cluster analyses and infrastructure development -Business Start-up and Development

Local labour market interventions on skills and worklessness (IWDPs, EZ, TEP, ILM) - Community Economic Development and Regeneration

Not-for-profit sector, social enterprises development, Community Finance Initiatives -Inter-agency partnerships development, especially engagement with private sector - Social enterprise development and funding.

#### PROCESSES:

IEF compliant project and programme evaluations - Implementation / interim management - Feasibility studies and market research - Project development and business planning - Action and delivery plans for projects, programmes, agencies and local partnerships - Agency functional relational mappings and stakeholder analyses - Project appraisals for regeneration and European funding - Primary and secondary research and interpretation - Gap Analyses - Design, appraisal and evaluation of policies, programmes and projects - Financial analyses, packaging and evaluations of projects and programmes - Change management, including interim project management - Policy analyses and evaluation - Leading and facilitating brainstorming and policy development sessions - Best Value reviews of economic development - Project Cycle Management

### Recent Projects

Institute of Economic Development annual conference content and speakers (2002-2010)

Project Manager for Strathspey Railway extension to Grantown (2010 onwards)

Preparation, completion and submission of Transport & Works (Scotland) Act 2007 compliant Order and management of the subsequent approval process. These processes require consultations, letting and supervision of specialist consultancy contracts and co-ordination of work by volunteers on fund raising, publicity and related matters.

CDFI evaluation for BIS/HMT (2009)

Expert associate to GHK on national evaluation of economic impacts and financial sustainability of CDFIs across the UK.

Evaluation of Learningworks project for HIE (2008) including fit with changed policy priorities, operational management and marketing functions, stakeholder interviews, random business survey and summary literature review.

Evaluation of Yorkshire Forward investment in University Centre Barnsley (2008) and feasibility studies of learning provision in North Wales as associate to Hoshin

Impact evaluation of priority sectors/clusters strategies of ONE NorthEast (2007-8)

As associate to TERU, statistical and key stakeholder interview assessments of programme impacts including activity analysis and review of ERDF 2000-6 programme.

Interim manager for Economic Development for London Borough of Ealing (2006-7)

Responsibility for LSP operational partnership development for implementing economic priorities, Local Enterprise Growth Initiative bid preparation, Local Area Agreement economy block outcome framework, business plan for new division, linking physical development with skills and worklessness schemes, contribution to recruitment of new team

High St. Footfall research, action plan and project development for Invergordon (2006)

Strategic research and action planning project to meet changing economic and retail needs of town and framework for community development projects.

Facilitation and technical assistance to Walsall New Deal Delivery Plan 2004-7 (2004)

Evaluation and attribution of NDC impact and consequent revisions to Delivery Plan including fundamental MIS updates and longer term perspectives on leverage and mainstreaming.

Development Co-ordinator for Coventry & Warwickshire Reinvestment Trust (2004-5)

Interim management of start-up stage of new CDFI including transition from Steering Group to Board, establishing operational systems and partner protocols and making initial loans.

Marketing Strategies - Inward Investment and Visitors

Client and product segmentation with action plans to maximise business investment to Invergordon, Stratford, Wolverhampton, Exeter, Falkirk and previously the Highlands, NW England, West Yorkshire and Central Region. Strategies were based on interpretations of market trends in and beyond the local area, business location and visitor destination decisions and analyses of sectoral employment growth and investment trends throughout the UK.

Health Check and Action Plan for Stratford on Avon

Using MTI Healthcheck and action plan model processes for economic development challenges in Stratford town centre in particular. Mainly secondary data collations with extensive public information and consultation stages. Worked with local steering group to develop action plan of prioritised projects. Included need for and of small businesses to diversify local economy.

Access to Finance for SMEs interim and project management for RDA (2002-2004)

Research, planning, documentation and communication of AWM Regional Finance Forum framework and initiatives on Early Growth Funding, Regional Loan Fund and CDFIs across the region. Part of creating escalator of finance and investment readiness services.

Incubator/Cluster hub appraisal and feasibility study

Formal appraisal of partially developed incubator and medical and environmental technologies hub proposal in a disadvantaged area of the Black Country against cluster implementation criteria and good practice elsewhere. Recommendations on how best to manage and structure project to maximise business and employment benefits for the sub-region.

## **Members**

Bert Nicholson MIED, BSc, Cert Dip A & F.

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<b>Main Contact</b>	Graeme Blackett
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<b>Email</b>	<a href="mailto:graeme@bigbareconomics.co.uk">graeme@bigbareconomics.co.uk</a>
<b>Other Offices</b>	Work accross UK & Ireland from Roslin

**General Information**

The success of BiGGAR Economics has been based on our track record of producing high quality outputs for our clients, on time.

Our overall aim is to generate sustainable economic growth and promote social equity by:

- providing high quality advisory, consultancy and research services; and
- building a company that provides high quality employment and generates substantial Gross Value Added.

The areas in which we specialise have been developed as a result of our consultants pursuing specific professional interests. We provide a range of services for central and local government, economic development agencies, other government agencies, universities, colleges, social economy organisations and private sector firms across the UK and Ireland.

**Main Services**

Our main services are:

- Strategy & Policy Development - Economic Appraisal - Economic Impact Assessments - Research & Benchmarking - Feasibility Studies
- Business Planning - Monitoring & Evaluation

Areas in which we specialise include:

- Life Sciences - Renewable Energy - Science & Business Parks - Colleges & Skills - Higher Education - Tourism & Leisure - Business Start-Up & SME Development - Social Economy - Commercialisation & Innovation - Regeneration - Economic Research for Planning

**Recent Projects**

- evaluation of Innovation Vouchers programme for North West Development Agency
- economic impact of Moredun Research Institute
- research on costs of new Forth Crossing for Scottish Parliament Financial Scrutiny Unit
- review of Business Gateway National Unit for Convention of Scottish Local Authorities (Cosla)
- evaluation of North West's Collaborative Innovation Partnerships
- education demand assessments in Scottish Borders, East Lothian & Edinburgh
- economic & tourism impact assessment of Glenmorie Wind Farm proposals
- economic impact of Robert Gordon University Aberdeen
- economic impact assessment of Highlands & Islands ICT strategy
- appraisal of Power Networks Demonstration Centre for Scottish Enterprise
- economic impact of Draft Land Registration Scotland Bill

**Members**

Graeme Blackett MIED

## IED CONSULTANTS LIST 2010

Blake Stevenson

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<b>Telephone</b>	0131 335 3700
<b>Main Contact</b>	Ian Clark
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<b>Web</b>	<a href="http://www.blakestevenson.co.uk">www.blakestevenson.co.uk</a>
<b>Email</b>	<a href="mailto:ianc@blakestevenson.co.uk">ianc@blakestevenson.co.uk</a>
<b>Other Offices</b>	Edinburgh, Newcastle and Cardiff

### General Information

Blake Stevenson was established in 1992. We are a leading social and economic research consultancy operating across the UK with offices in Edinburgh, Newcastle, and Cardiff.

Our core areas of work are:

- employability;
- communities;
- social agenda;
- health and well-being;
- equalities; and
- families, children and young people.

### Main Services

Consultancy services:

- strategic and policy development and review
- workforce development
- outcome-based planning
- mentoring senior officials
- performance improvement

Design, Development, and Review:

- researching, designing, establishing and evaluating pilots
- project, programmes and policy evaluation
- feasibility studies and scoping exercises
- good practice guidance
- policy recommendations and expert advice

Quantitative research:

- gathering and analysis of complex primary and secondary data including financial and socio-economic data
- survey design and management

Qualitative research:

- case studies
- face-to-face and telephone interviews
- focus groups

Facilitation:

- learning events
- strategic meetings
- consultations

- workshops

### **Recent Projects**

Mapping of Employability and Training Services and Production of Directory (South Ayrshire Community Planning Partnership)

Review of Equality and Diversity Information on Scotland's Key Economic Sectors (Scottish Enterprise and Highland & Islands Enterprise)

Learning Position Statement (Glasgow West Community Planning Partnership)

North East England Labour Market Intelligence (Flexible New Deal 2 Bidder)

Research into Supported Employment (Poppyscotland)

Evaluation of Local Regeneration Agencies (Glasgow Community Planning Partnership)

Programme Evaluation (Reaction)

Longitudinal Evaluation of European Structural Funds (Scottish Government)

European Structural Funds in Highlands and Islands Scotland Socio-economic and Policy Spot-Check (Scottish Government)

### **Members**

Ian Clark MA MIED

## IED CONSULTANTS LIST 2010

Bone Wells Urbecon Ltd

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### General Information

Bone Wells Urbecon is an economics, business and planning consultancy working in the fields of urban economics, economic development and regeneration, and city and regional planning.

The company was established in 1994 by senior economists and planners with more than 25 years UK and international experience, to undertake high level consultancy advice and applied research for private and government clients. It is frequently engaged to undertake impact and evaluation studies for these clients.

### Main Services

Bone Wells Urbecon undertakes economic and financial analysis, project appraisal, and market research in the fields of:

- urban development and regeneration
- tourism
- industrial development
- retail development proposals
- transport and distribution
- housing
- security and crime prevention

The consultancy and its network of associates also has specialist expertise in the planning, property, labour market and market research fields with MRTPI, ICEA, FCA and Market Research Society Affiliations.

Projects are carried out at different levels from regional planning to individual site development, with evidence given at Public Inquiries.

### Recent Projects

- Gainsborough Economic Study and Masterplan.
- Great Yarmouth Employment Growth Study.
- ICT Community Evaluation Project, City of London.
- Bedfordshire and Luton Employment Study.
- North Hertfordshire Employment Land Review.
- Blue Sky Forest Tourism and Leisure Feasibility Study.
- Stansted/M11 Corridor Airport Expansion Development Options Study.
- Economic components of Master Plan Review, Al Ain, Abu Dhabi
- Tourism Infrastructure Feasibility Study, Mekong Region, Asian Development Bank.
- Bedford Growth Area Study.
- Regional Economic Strategy Sub-Regional Study for the East of England Development Agency.
- Research for DETR on the costs and benefits of the planning system to business.
- Study of the recreational development potential for large forest in South Yorkshire.

### Members

Roger Bone, BA Econ, DipTP, MRTPI, MIED

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**Main Contact** Howard Walker

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**General Information**

Bridge Economics is an economics consultancy established in 2004 to meet the needs of clients requiring specialist economics advice. This includes preparation of Green Book Economic Appraisal documents to Treasury and RDA standards and carrying out Economic Impact Assessments and other economics related work.

The business was established by Howard Walker and draws on a network of senior associates to effectively complete projects where required. The company also benefits from Howard's own experience of 17 years in consulting economics, first at Atkins and then at ERM Economics. We work for clients across the public, private and third sectors, including the Homes and Communities Agency (HCA) through its prestigious Economics Panel.

**Main Services**

Principal activities include:

- Economic and financial appraisal, options appraisal and evaluation;
- Economic impact assessments, economic analysis and research;
- Environmental economics and sustainability appraisal;
- Business and strategic studies.

**Recent Projects**

Local Brownfield Strategies (LBFS), for HCA, 2008 to 2010-ongoing. Leading preparation of LBFS at district and sub-regional level, with local authorities and the HCA.

Economic and Environmental Impact Assessment of Extending Product Lifetimes, Defra, 2010 to ongoing, with ERM.

Economic Impact of 10% Water Leakage, UK Water Industry Research Group, 2009 to 2010. Assessing impact of water companies reducing leakage to 10%, with Hyder Consulting.

Quantifying Economic, Social & Environmental Benefits of Green Infrastructure Northern Way, 1 North East, Tees Valley Joint Strategy Unit, 2009, with GENECON LLP.

Economic Appraisal of Improvements to Belfast to Dublin Railway, Translink, 2008-9.

Sustainability Appraisal of Northwest Regional Strategy, NWDA & partners, 2008 & 2010.

Economic Appraisal of the Restoration of Neath & Tennant Canals, Neath Port Talbot Council, Swansea City Council and Welsh Assembly, 2007-8, with Hyder Consulting.

Economic Assessment of the Impact of Building 710 Dwellings to Higher Environmental Specifications than standard building regs, English Partnerships/Maxwell Stamp, 2007.

Economic Appraisal of a Centre for Nuclear Engineering Technology, Manchester University, 2007-8, with Manchester Economics and IDM Solutions  
Social Infrastructure Demand & Supply Study, London Borough Greenwich/ERM, 2006-7

Economic Impact Assessment of West London Tram, for TfL/Hyder Consulting 2006-7.

Economic Impact of Brownfield Land Remediation, English Partnerships, 2006, with Lambert Smith Hampton.

Preparation of a Business Plan for the Operation of the Daresbury Science Park, NWDA, 2005, with Manchester Economics.

**Members**

Howard Walker, BA (Econ) Hons, MA, MIED

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**General Information**

CBS Network Services enables our Members and Directors to work together in carrying out consultancy work in social, community and economic development particularly with organisations working in the social economy. We are part of the CBS Network, which was established in 1981 to promote and encourage all forms of community-owned and controlled enterprise development. We provide an information service to our Members, facilitate networking between individuals and agencies as well as being involved in research projects.

**Main Services**

Although a small organisation with four highly experienced consultants, we have been effective in carrying out work for clients that include local authorities, national agencies, community enterprises and voluntary organisations.

Examples of typical services we offer include: Community and economic development; Social capital and social added value; Learning, education and research; Organisational development; Participatory consultation and consensual planning; Creative thinking; Social and community enterprise; Evaluation and impact measurement; Social Accounting and Audit

**Recent Projects**

Projects and consultancies include:

Establishing the Social Audit Network (SAN); writing and publishing the revised Manual for Social Accounting and Audit; Social Accounting Masterclasses; evaluations of grants projects and SRB programmes; social accounting and audit in the East Midlands, the West Midlands, Cheshire and in North Wales; Scottish Social Audit Programme; a wide range of social audits; support to community enterprise projects in India; also training in business planning, social enterprise planning, etc.

Research projects include:

Social Accounting and Audit Research Programme; CONSCISE: The Contribution of Social Capital in the Social Economy; RISO: Regional Intermediary Support Organisations; Social Auditing for Voluntary Organisations (part of a New Economic Foundation project); EPOSE: Employment Potential of Social Enterprises in six EU Member States; partners to Hyogo University (Japan) in research.

**Members**

Alan Kay BSc, MA, MIED

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<b>Other Offices</b>	Edinburgh

**General Information**

Centrifuge Consulting is a social and economic research consultancy based in Northumberland and Scotland. Structured as a workers' co-operative our activities are focused on the interaction of the social and economic, bringing extensive experience of good practice from across the UK and beyond.

We are committed to the development of sustainable communities and enhancing quality of life for individuals groups and communities by working in collaboration with public, private and third sector partners and clients.

**Main Services**

Centrifuge Consulting works closely with partners at the local, regional and national level to help them address challenges and develop opportunities through the provision of the following services:

- \* Strategy & Policy Development
- \* Monitoring and Evaluation
- \* Action Planning, Programme and Project Design
- \* Appraisals, Feasibility and Business Planning
- \* Stakeholder and Community Consultation

**Recent Projects**

Recent work includes:

- \* evaluating public sector projects for the Design Council
- \* evaluating the Schools of Creativity Programme for Creativity and Culture England
- \* establishing a monitoring & evaluation framework for community empowerment activities for the North East Improvement & Efficiency Partnership and North East Empowerment Partnership
- \* project development for training interventions in farming and forestry for Solway Borders and Eden (Cumbria) Leader Group
- \* organisational review of Rural Action Yorkshire and Humber & Wolds Rural Community Council
- \* developing a three year Action Plan for the North Yorkshire Coast Employment & Skills Partnership
- \* evaluating the North East Higher Skills Network

**Members**

Alastair Thomson MIED

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**General Information**

CFE are research and consultancy specialists in employment and skills.

We have been providing our expert services to public and private sector clients for over twelve years. We re-invest our profits to fund innovative research projects and our Policy Insight series.

With over 35 dedicated staff, we work on behalf of government departments and agencies, local authorities, colleges, universities and employers. Our experience and unique understanding of the local, regional and national policy landscape enables us to deliver services that are innovative, practical and responsive to the needs of our customers.

**Main Services**

Summative and formative evaluation

Economic and impact analysis

Survey design

Quantitative analysis

Systematic literature reviews

Policy reviews

Qualitative interviewing

Focus groups

Secondary data analysis

GIS mapping

Network analysis

Data visualisation

Case study research

**Recent Projects**

- Slough Borough Council: Project management of Slough Adult Advancement and Careers Service Network Prototype

- London Development Agency: Indicator development and international literature review of employment retention and progression in London

- Leicester City Council: Exploring the Viability of a construction Training Centre

- Regeneration East Midlands: Evaluation of the EP2 Enterprising people Enterprising Places programme

- UKCES: A Top-Down and Bottom-Up View of the UK Employment and Skills Systems

- Tamworth and Lichfield Business and Economic Partnership: Tamworth Business Engagement Strategy

**Members**

Ian Neale AIED, Research Manager

Mark Tucker AIED, Research Manager

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**Main Contact** Caroline Bull

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**General Information**

## CONSULTANT PROFILE

Caroline is a positive and enthusiastic strategic thinker with over 20 years experience at director and chief executive level in a range of public sector organisations. She is an economic development professional (FIED) with extensive experience in inward investment, business competitiveness, skills development and innovation. She has significant expertise in engaging stakeholders (communities and private sector), building teams, developing sustainable strategies for delivery of change, introducing customer focus and driving continuous improvement through leadership development.

**Main Services**

## SPECIALIST SKILLS

- Strategy development
- Change leadership
- Economic development
- Public consultation
- Developing leadership teams
- Executive coaching and mentoring
- Workshop facilitation
- Individual and team profiling (inc.360)

**Recent Projects**

## KEY CONSULTANCY ACHIEVEMENTS

Caroline's public sector consultancy clients from 2007 until now include:-

- Driver & Vehicle Licensing Agency
- The Learning & Skills Council
- Rugby Borough Council
- Isle of Man Government
- International Business School IoM
- Cambridgeshire County Council

Additionally, Caroline has worked with a range of private sector clients to improve long-term strategic planning and business performance by developing a clear focus on priorities, more efficient use of resources and stronger customer focus. She has designed and run management development programmes incorporating assessment, profiling, coaching and team workshops to improve individual and team performance.

**Members**

Caroline J Bull BSc MBA FIED

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<b>Other Offices</b>	Belfast, Birmingham, Bristol, Cardiff, Dublin, Edinburgh, Glasgow, Madrid, Manchester, Newbury, Shanghai

**General Information**

Colin Buchanan is an employee owned consultancy providing economics, planning, urban design, transport, consultation and research services. Over the last three years we have worked for over 200 local authorities and for 24 FTSE 100 companies.

Our clients include leading retailers, land owners and developers, universities, health trusts, transport operators and central government.

**Main Services**

We provide a wide range of economic services from economic, socio-economic and equality impact assessments to local economic assessments, from appraisals to evaluations.

Identifying and assessing the wider social and economic impacts of transport investments and policies is where our economics team is at the forefront of innovation and practical application in the UK

**Recent Projects**

Key projects in 2009 included a study for the British Chambers of Commerce quantifying the economic impacts of hub airports in the UK and hence the economic impact of building Heathrow Airport's third runway and an assessment of the economic impact of Waterford airport in Ireland to the regional economy on behalf of the airport operator.

We continue to be asked to advise on Crossrail related matters. This has included updating the Wider Economic Benefits (Agglomeration)

**Members**

John Siraut MIED

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**General Information**

CWA provides business case, benefits realisation and evaluation services to public sector organisations delivering economic development, housing and regeneration.

A member of the HCA's Economic Consultants Panel we have supported the Agency and its partners in appraising some of the UK's largest regeneration investment projects.

In addition to evaluation work at the regional and local level we have participated in the national evaluations of many of the main regeneration and renewal policies over the last 20 years.

We have helped OffPAT to develop key appraisal and evaluation guidance documents and organisations like HIE to implement a new benefits realisation planning system.

**Main Services**

Our main service areas are:

- The development of performance management frameworks and systems to support benefits realisation;
- Preparation of business cases/Green Book appraisals;
- Performance reviews and impact evaluations;
- Economic research to support the activities above, including analysis of additionality benchmark data, economic impact assessments etc.

**Recent Projects**

Benefits Realisation and Risk Planning for Highlands & Islands Enterprise

New settlement of Northstowe, Cambridgeshire: Strategic Site Acquisition Appraisals for HCA

Avenue Coking Works, Derbyshire: Economic appraisal addendum for HCA and emda

Millennium Communities Programme: Monitoring & Evaluation Framework and Plan for HCA

Workspace Limited evaluation for HCA (with BBP)

OffPAT Project Advice Notes on the Rationale for Intervention and the Reference Case in Project Appraisal

Research to improve the assessment of additionality for BIS (with CEA)

Working Neighbourhoods Fund Scoping Study for CLG (with University of Cambridge)

National Evaluation of New Deal for Communities (with CEA)

National Evaluation of Housing Market Renewal Pathfinders (with CEA)

**Members**

Colin Warnock MIED

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**General Information**

Consulting Inplace is a specialist economic and social policy consultancy. We help public, voluntary and private sector organisations discover what works, in the four areas of communities, economies, skills and enterprise.

Consulting Inplace is the former UK economic and social policy consultancy of WM Enterprise, which has developed a track record over the past two decades of providing high quality work for a diverse range of clients. Consulting Inplace employs over 25 highly qualified individuals led by Richard Holt (Chief Executive) and Dr Steve Johnson (Director of Research) and operates from three offices across the UK in London, Birmingham and Bradford.

**Main Services**

Consulting Inplace provides a range of services across the UK in the 4 broad themes of communities, economies, skills and enterprise. These cover areas such as employment, worklessness, qualifications, housing, volunteering, health, third sector, youth crime, equality & diversity, social inclusion, innovation, business support, access to finance, business start-up, local economic assessments and inward investment. Working across these areas, our main services include:

- Evaluations (formative/summative)
- Baselineing
- Mapping
- Impact studies
- Feasibility studies
- Consultation & market research
- Forecasting & scenario building
- Community consultation
- Business consultation
- Visioning
- Strategies
- Action plans
- Bid writing & appraisal
- Programme management/delivery

**Recent Projects**

- Isle of Wight Council: Ongoing Provision of Economic Development Services (2009-12)
- Coventry City Council: Final Evaluation of Your Neighbourhood Matters Programme
- London Borough of Waltham Forest: Children & Young People Plan Parental Consultation
- London Borough of Tower Hamlets: Research into the Premises Needs of the 3rd Sector
- Liverpool City Council: Aspirations of Emerging Households
- Bolsover Council: WNF Workshop & Forward Strategy
- ONE Northeast: Evaluation of Business Link North East
- AWM: Worklessness Regional Action Plan

- South West RDA: Evaluation of Inward Investment & International Trade Projects
- SEEDA: Evaluation of Physical Regeneration & Tourism Projects
- British Heart Foundation: Evaluation of the Hearty Lives Programme
- Ministry of Justice: Evaluation of the Virtual Courts Pilot Programme
- UKCES: Theoretical Review of Skills Shortages and Skills Needs

**Members**

David Tyrer MIED (Senior Consultant)

Valerie McDonnell-Lenoach MIED (Principal Consultant)

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**General Information**

An independent consultancy service helping businesses grow and develop since 2007. We provide support, advice and information to SME, public sector and social enterprises.

**Main Services**

Supporting clients to improve their business by strategic level intervention - project range from one hour meetings to long-term regular advice and guidance or single projects lasting a few weeks or months.

Deliverables include: business plans, market research, project development, and socio-economic assessments.

**Recent Projects**

Researching the benefits of linking sector specific SMEs into a digital cluster via ICT networking for a government agency.

Market research for communities considering installing renewable energy.

Marketing plan for a local museum and art gallery.

Identification and assessment of local marine sector SME for a county council.

Socio-economic impact assessment of a proposed R&D centre for a developer.

Business review for a local business.

Project development plans for new business units for several SMEs.

Business plan for a local childrens charity seeking Big Lottery funding.

Startup support to environmental sector SME involving renewable energy and recycling (hydro, wind, etc).

**Members**

Delia Quigley MBA MSc FCMI MIED MIBC AIEMA

## IED CONSULTANTS LIST 2010

David Matson and Associates

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### General Information

Specialises in town centre management, market town regeneration, project management, economic development and project funding. Established in 1996 by David Matson, a founder director of the Association of Town Centre Management. A strong multi-disciplinary team is available for town centre management commissions. David Matson And Associates has been instrumental in securing over Â£9M of external funding for clients, a success rate of 100% over 14 such commissions.

### Main Services

All aspects of town centre management, including interim management, strategy, partnership formation, funding, and health checks. Project development, management and funding.

### Recent Projects

Interim Management as Middlesbrough Town Centre Manager; Delivery of Sustainable Communities programme for Plumstead in the Thames Gateway; introduction of innovative Cittaslow programme on behalf of East of England Development Agency; successful LEADER+ funding application on behalf of Diss, Norfolk.

### Members

David Matson MIED MRTPI BSc MSc

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**Other Offices** Carlisle

**General Information**

DC Research Ltd is an economics, regeneration and culture research and consultancy practice, operating across the UK from bases in the North West and the Midlands.

We deliver rigorous, high quality, research-driven expert advice on economic development, partnerships and governance, and regeneration.

DC Research was established in 2008 by its current Directors - Jonathan Durnin and Dr Stephen Connolly. With almost 30 years combined experience in economic development, regeneration, evaluation, and policy support - gained through roles in consultancy, policy development and academic research - Jonathan and Stephen have extensive experience of providing a range of evaluation, research, and policy & partnership solutions and advice.

**Main Services**

**Evaluation:** Experience of delivering a range of independent and rigorously researched studies using portfolio of methods to access stakeholders, deliverers, beneficiaries.

**Economic Impact Assessments:** Industry standard 'Green Book' services, as well as specialist expertise, which adopts and adapts standard methods to fit precise needs.

**Regeneration Policy Research:** independent, objective, well researched advice including: project appraisals, resource mapping, and impact frameworks.

**Area Profiling and Baseline Assessments:** Essential supporting component of our other research services, as well as a research service in its own right.

**Strategic Advice & Action Planning:** Approaches to support clients in scoping, making the case, and implementing interventions, initiatives and programmes.

**Recent Projects**

The Role of the MLA Sector and Local Area Agreements, MLA Council

Impact Evaluation of Business Crime Initiatives in Derbyshire, Derby and Derbyshire Economic Partnership

East Midlands Enterprise Culture Strategy, emda

Economic Impact Assessment of Leicester's Cultural Quarter, Leicester City Council

Property Portfolio Impact Assessment, Shoreditch Trust

Living Places Programme - Year 1 and Year 2 Evaluations, Living Places Partners (Arts Council England, CABE, English Heritage, MLA Council, Sport England)

Tourism Strategy Scoping Project, MLA

Socio-economic Impact of the National Forest, National Forest Company

Economic Value of the Independent Museum Sector, Association of Independent Museums

Economic Impact Assessment of London Transport Museum, LTM

**Members**

Jonathan Durnin MIED

Dr Stephen Connolly MIED

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<b>Other Offices</b>	London, Leeds, Birmingham, Glasgow, Paris, Frankfurt

**General Information**

Drivers Jonas LLP is a multi disciplinary property firm with offices in London, Slough, Birmingham, Manchester, Leeds, Glasgow and Edinburgh. From this network we provide professional property services throughout the country.

Our economic development and regeneration function operates from our Manchester office, from where we provide consultancy services to inform a wide range of projects and programmes, including masterplans, shaping development schemes, specialisms in funding and delivery, economic development strategies, economic impact analyses and policy-making projects.

We work on behalf of a range of public and private sector clients, including local authorities, regional development agencies and organisations such as the Home and Communities Agency.

**Main Services**

Agency  
Asset/Property Management  
Construction Consultancy  
Investment and Finance  
Lease Advisory  
Planning & Development  
Project Management  
Residential  
Strategic Consulting  
Valuation

DJ's group of economic development and regeneration experts utilise comprehensive market knowledge and economic analysis expertise to provide market-led advice to inform regeneration strategies and programmes. We offer consultancy expertise, which includes the preparation and delivery of:

Economic/market analysis, including housing, retail and office  
Economic/socio-economic appraisal and impact assessments;  
Policy review  
Strategic frameworks/strategies;  
Residential, retail, commercial regeneration program  
Robust and comprehensive development appraisals  
Delivery and procurement expertise

**Recent Projects**

Redcar and Cleveland Regeneration Masterplan - Borough-wide economic and spatial masterplan to drive investment over the next 10-15 years.  
Greater Manchester Town Centres Study - GM-wide study into the economic and employment growth potential of the city region's town centres.  
Stonebridge Cross - development framework and implementation plan for the regeneration of the Stonebridge Cross area of Liverpool.  
Manchester Airport City - consultancy advice to inform the development of the airport city concept.  
Mayfield SRF - preparation of a Strategic Regeneration Framework for Mayfield, the proposed 500,000 sqft civil service campus in Manchester city centre.  
Wakefield Infrastructure Study - preparation of a comprehensive evidence base to inform the preparation of a site specific SPD

**Members**

Suzy Blackledge MIED, Senior Consultant

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**General Information**

For more than 25 years ECOTEC has provided clients with high quality economic and policy related research and consultancy support. Our clients include the European Commission, Government Departments, Regional Development Agencies, Local Authorities, regeneration partnerships and business representative organisations.

**Main Services**

We provide research & consultancy, technical assistance and delivery support to help businesses, economies, people and places achieve optimal performance. Below are a few of our key themes:

Economic and Spatial analysis - understanding the spatial perspective of economic development and regeneration.

Competitiveness and Economic Development - supporting enterprise development and wealth creation and identifying and improving the conditions that underpin this.

Regeneration and Renewal - Monitoring and improving the effectiveness of area and thematic-based regeneration programmes and projects.

Urban and Rural Development - supporting sustainable urban and rural areas and developing the economic and spatial interdependencies that exist between these areas.

**Recent Projects**

Impacts of the Economic Downturn on West Midlands Housing Markets and Implications for Regional Housing Policy

Client: WMRA

Description: ECOTEC's work encompassed an extensive economic scenario development exercise directed at anticipating potential regional futures. The study featured desk research and a programme of consultations to explore likely scenario impacts on regional and sub-regional housing markets.

Evaluation of the National Strategy for Neighbourhood Renewal

Client: DCLG

Description: ECOTEC conducted a longitudinal evaluation of the impact of the National Strategy for Neighbourhood Renewal. In-depth case studies were carried out in 13 of the UK's most deprived local areas

**Members**

Rob Weaver MIED

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**General Information**

ERS is a dynamic economic development and regeneration consultancy, with offices in the North of England, Midlands and South, as well as having associate relationships with like-minded practices in Scotland and Wales. Our work involves developing practical solutions for clients by adopting a professional, innovative and responsive approach and delivering results that exceed clients' expectations, in terms of quality and value for money. ERS is accredited to ISO 9001. The ERS team offers a wealth of experience, not just in consultancy but also from designing/managing/delivering economic development and regeneration activities across the public and third sectors. This gives us valuable practical insights into the challenges faced by our clients and how these might be best overcome.

**Main Services**

## Evaluation Studies:

- intervention design
- implementation and delivery
- performance management/monitoring
- impact
- cost-benefit analysis, unit cost analysis and social return on investment
- clear recommendations

## Policy Analysis and Advice:

- appraisals
- resource mapping
- programme development
- performance management
- advice and support

## Socio-economic Analysis:

- baselines and updates
- assessment of impact
- large scale surveys
- learning and skills studies
- area-based socio-economic profiles

## Strategies and Plans

- evidencing need and opportunity
- building stakeholder consensus
- drafting funding bids and strategies
- conducting community consultations
- action plan development
- performance management systems

**Recent Projects**

Evaluation of Neighbourhood Agreements - Home Office  
Evaluation of Culture and Sport Improvement Strategy - DCMS  
Inspire and Inspiring Communities Evaluation - Scottish Arts Council  
Evaluation of SME Equality Project - Welsh Assembly Government  
RDP Business Plan Support & Project Development - Vale of Glamorgan Council  
Evaluation of Learning for All - Northern TUC  
Evaluation of LEADER+ - Lancashire Economic Partnership  
North East Economic Analysis - BBC  
Review of Young People's Enterprise Forum - Yorkshire Forward  
Evaluation of Worklessness Pilot - Leeds City Council  
Rural Services Baseline Study - Derby & Derbyshire Economic Partnership  
Development of Strategic Investment Plan - Torbay Development Agency  
Economic Development Strategy - Medway Council

**Members**

Keith Burge, BA, MIED  
Andy Parkinson, BA, MPhil, PgDip, MIED  
Oliver Allies, BSc, MSc, MIED

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**General Information**

The Gilfillan Partnership was established in 2001 by Colin Gilfillan and Liz Mackie. Colin and Liz have worked in economic development for over 20 years, with expertise in employment and skills (Colin), enterprise and entrepreneurship (Colin), equality and diversity (Liz), social inclusion and community cohesion (Liz).

We combat disadvantage in the labour market and we help to promote enterprise for disadvantaged people and communities.

**Main Services**

We provide research and consultancy services in economic development and equalities. Our services are high quality, flexible and tailored to meet our clients needs.

Our services include research, evaluation, funding, project development, and equalities, including impact assessments.

We are also specialists in design, co-ordination and evaluation of EU transnational projects, covering most EU Member States and beyond. We are expert advisers for the Leonardo da Vinci programme to the Education, Audiovisual and Culture Executive Agency, which manages the EU's Lifelong Learning and other Programmes on behalf of the European Commission.

**Recent Projects**

We work with clients of all types, from grassroots organisations to government departments. Examples include:

-Programme evaluations of major EU programmes in the UK, such as the GB EQUAL programme, ESF Objective 3 Co-Financing, ADAPT and EMPLOYMENT EU Community Initiatives.

-Advice Service Alliance - we are currently evaluating a major national initiative to promote closer partnership working between the UK's main advice networks.

-Equalities Impact Assessments and other equalities research and consultancy e.g EIAs for business support programmes (for SEEDA) and for the South East Enterprise Gateway (for Sussex Enterprise).

-We are partners with Praxis Community Projects - who support vulnerable migrants and refugees. We provide funding, research and evaluation support.

**Members**

Liz Mackie, MIED

Colin Gilfillan, FRSA, MIED, MInstF

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**General Information**

Greenborough is a small consultancy business, based in the East Midlands, focused on delivering high quality economic interventions across a range of programmes and projects.

Established in 2003, the core staff have over 30 years' experience in operating at the interface of the public and private sectors.

We operate locally, regionally and nationally and have access to a retained cohort of Associate Consultants, all quality assured by us, in addition to the core staff.

**Main Services**

Project Management - we have significant experience in the effective management and implementation of public sector projects, especially those with a variety of stakeholders. For example, we have provided management and project leadership for the East Midlands Incubation Network.

Feasibility Studies and Business Plans - we have, over the past 3 years, delivered more than 15 such studies for a variety of innovation, incubation and enterprise centres and other funded workspace projects.

Project Evaluation - using our experience in bid writing and project delivery, we often evaluate projects and programmes delivered by others (with empathy and understanding of output delivery).

Business Development - with a variety of private and public sector clients to deliver operational improvement

**Recent Projects**

- Feasibility Study and Business Plan for new Enterprise Centre in Lincolnshire
- Operational management integration project for 3 Innovation Centres for County Council clients
- Business engagement project for University spin out relating to intellectual property exploitation
- Redevelopment, refurbishment and conversion of buildings to form new enterprise space for County Council
- Bid writing and operational management for multi-partner ERDF enterprise project (£½3m)
- Sub-regional SME procurement project for County Council
- ERDF project support for University clients

**Members**

Russell Copley, Bsc (Hons), MIED

## IED CONSULTANTS LIST 2010

GVA Grimley

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<b>Other Offices</b>	London, Manchester, Cardiff, Edinburgh, Glasgow, Bristol, Leeds, Liverpool, Newcastle, Belfast

### General Information

GVA Grimley is one of the UK's leading firms of professional services providers with a unique mix of economists, social scientists, surveyors and planners, employing over 1,100 staff (including over 900 fee earners and 200+ Directors) across 12 UK offices.

Providing a full range of place-related advice, GVA Grimley's services include economic development, social policy, planning and regeneration, and property services. GVA Grimley's offer has recently been strengthened by the recruitment of a number of staff to form a specialist national economic and social development practice.

GVA Grimley's Economic and Social Development team, headed up by Directors Rob Hickey and Daniel Murray, was created to supplement the company's strong Planning Development and Regeneration division.

### Main Services

The Economic and Social Development team has a wide range of experience delivering strategic advice to local, regional and national public sector organisations. Clients include Central Government Departments, Regional Development Agencies, Homes and Communities Agency, HM Prison Service and local authorities and regeneration agencies across the UK.

The team operates across the varied themes of economic, social and physical regeneration and includes specialist expertise linked to:

- Worklessness, skills and employability
- Business and enterprise support
- Neighbourhood and community renewal
- Crime and community safety
- Youth crime
- Social enterprise
- The Third Sector
- Health and regeneration

### Recent Projects

Specific services offered by the team are extensive and include the following:

- Programme, thematic and project evaluation
- Strategy development and action planning
- Economic appraisal
- Policy advice
- Business planning
- Feasibility studies
- Community engagement and consultation
- Mapping studies

Examples of recent projects include the development of the Tees Valley Business and Enterprise Framework, an evaluation of the Manchester Salford Pathfinder Housing Market Renewal (HMR) Programme, an evaluation of festival clusters for SEEDA, a review of the economic significance of

Lincolnshire's Third Sector, an evaluation of the weapons awareness programme for West Yorkshire Police and a criminal justice liaison and diversion service mapping project for NHS London.

**Members**

Rob Hickey BSc, MSc, MAPM, MIED

Daniel Murray MA, MSC, MIED

Mike Lane BA, MIED

Simon Pearce BSc, AIED

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<b>Other Offices</b>	London; Manchester; Newcastle-upon-Tyne; and Manchester

**General Information**

We provide consultancy services that focus on helping to improve the lives of excluded people and disadvantaged communities.

The aim of our work is to help our clients, through programmes, achieve:

- Healthier and more confident individuals;
- People who are better prepared to enter into employment or education; and
- Stronger, more active, better connected and more sustainable communities.

We embed learning and develop and encourage the use of 'lead practice' models to promote the sharing of ideas and experiences. Shared learning where everyone can be a teacher.

With a well established 21-year track record for service we are strongly placed to deliver quality outcomes.

We have offices in London, Cardiff, Newcastle, Manchester and Glasgow and can provide UK wide service.

**Main Services**

We understand approaches to engage the 'hard-to-reach'. We design practical solutions and offer straightforward guidance through:

- Diagnosis and planning;
- Use and development of online resources;
- Advice and support; and
- Tracking and evaluation.

We offer our clients an opportunity to:

- Improve return on investment and value for money;
- Develop a better understanding of what works and how to use it;
- Increase project skills and capacity;
- Strengthen partnerships, links and forge networks of idea sharing; and
- Formulate evidence based, prioritised plans and decisions for future direction.

We work in the areas of:

- Social and micro enterprise
- Employability and skills;
- Sport and physical activity;
- Wellbeing;
- Young people; and
- Community regeneration.

**Recent Projects**

We evaluated and supported projects for the Big Lottery Fund in Wales, Scotland, Northern Ireland and England. We have worked on national programmes for Heritage Lottery Fund (Parks for People) and Sport England (PremierLeague4Sport, Active England and CCDP). In wellbeing and engagement we are evaluating programmes in the East and North West of England for the NHS.

We are supporting the £270m DCSF myplace programme and as part of that helping many local authorities across England develop strategies for change for youth facilities.

We have European Structural Fund experience with The Scottish Government, SEEDA and LSCs. Other clients include:

- The BBC;
- University of Oxford;
- Badminton England;
- RDAs;
- Local authorities;
- Magnox Ltd; and
- CVS organisations.

Among others.

**Members**

David Gourlay MIED

Paul Buchanan MIED

Jeremy Wyatt MIED

Denis Donoghue MIED

Kieran Kearney MIED

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<b>Other Offices</b>	London, Winchester, Cardiff, Skipton

**General Information**

Humberts Leisure is a firm of business and regeneration consultants, chartered town planners and chartered surveyors specialising in leisure business and property.

Operating out of five offices nationwide, we provide professional insight and expert advice to a growing client base across the UK and overseas, advising both the public and private sector, including major multiple leisure chain operators, banks and other financial institutions, local authorities, private landowners and property developers and investors.

**Main Services**

Our Consulting and Planning team provides a number of core services including:

- \* Need & viability assessments;
- \* Feasibility studies & business plans;
- \* Economic impact assessments;
- \* Development option appraisals;
- \* Masterplanning;
- \* Market appraisals;
- \* Non-viability studies;
- \* Capacity studies;
- \* Planning applications & appeals;
- \* Expert witness;
- \* Site finding & assessment;
- \* Planning appraisals;
- \* Planning history & research;
- \* Enforcement notices.

**Recent Projects**

- Economic impact assessment for major new hotel & conference complex in St Albans, Hertfordshire on behalf of private client to assist with planning application.
- Economic impact assessment to assist with regional grant funding bid for proposed holiday village in Cumbria.
- Appraisal of development options for two country parks to ensure long-term sustainability through increased visitor numbers on behalf of London Borough of Redbridge.
- Appraisal of potential opportunities for key regeneration site on Barry Island on behalf of Vale of Glamorgan Council.
- Feasibility studies, business plans, viability studies and need / economic impact assessments across whole spectrum of tourism and leisure property.

**Members**

Peter Sharp MIED

Martin Taylor MIED

## IED CONSULTANTS LIST 2010

IL&FS; Infrastructure Development Corporation Limited

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<b>Other Offices</b>	Chennai, Bangalore, Kolkata, Patna,

### General Information

IL&FS; IDC is one of India's pioneering infrastructure development company extending services from Project conceptualization to Project commissioning. IL&FS; IDC is the infrastructural wing of IL&FS; serving a wide array of sectors throughout the country.

### Main Services

Transaction Advisory

Project Development from the start

Conceptualising new projects and being an investor

### Recent Projects

My work involves providing economic inputs to Infrastructure Projects especially Economic Corridors, Project Management and Liaisoning with government on day to day basis.

- 1) East Asian Industrial Corridor
- 2) Delhi Mumbai Industrial Corridor
- 3) New Corridor between India and ASEAN countries
- 4) Development of SEZ in New Delhi, India
- 5) Logistics Hub in Uttarakhand, India

### Members

Gurinder Khurana MIED

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**Main Contact** Andy Rumfitt

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**General Information**

Innovacion is a specialist economic, planning and development consultancy that focuses on place making. We help clients to create successful places supported by the right transport infrastructure, workforce skills and dynamic business base. Innovacion helps a wide range of clients including Communities and Local Government, the Northern Way, Regional Development Agencies, Local Authorities, Urban Development Corporations, Business Links and Transport Agencies such as the Docklands Light Railway and Transport for London.

**Main Services**

- \* Design, development and planning advice including submissions of planning applications and drafting of Statements of Case for light rail, high speed rail, infrastructure, residential, training centres and mixed use projects;
- \* Developing urban and regional economic and planning policy including local economic assessments, economic logic in masterplans and regional and pan-regional strategies;
- \* Appraisal, feasibility and assessment of the impact of mixed use, residential and commercial developments.
- \* Advising on local growth initiatives such as City Growth, Local Enterprise Growth Initiative and Local Area Agreements;
- \* Securing European and other competitive funding to finance training, infrastructure and skills centres
- \* Service improvements and best practice research

**Recent Projects**

- Royal Docks Redevelopment Framework: Strategic Economic Options Appraisal - Newham Council, Design for London and the London Development Agency (2010)
- Couldson Strategic Economic Assessment - Croydon Council (2010)
- Business impacts of Blackwall Tunnel congestion - Transport for London (2009)
- Croydon and Gatwick: Competitive Opportunities and Risk - Croydon Council (2009).
- Greater South East Prospectus - LDA, SEEDA and EEDA (2009)
- Economic Development Strategy - London Borough of Merton (2009)
- Economic Benefits of River Crossings - Transport for London (2009)
- Research and Policy Advice on the Outer London Economy - London Development Agency (2009).
- Year 3 Monitoring Report of the DLR Extension to London City Airport and North Woolwich - Docklands Light Railway Limited (2009).

**Members**

Andrew Rumfitt MA MPhil MBA MRTPI MIED

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<b>Other Offices</b>	Wales

**General Information**

Established in 2006, Innovas is a rapidly growing consultancy whose mission is to 'Create a Competitive Edge for People, Places and Organisations.

Our group is led by professionals with the passion, and experience to ensure the highest possible standards of service delivery and client care building on a knowledge of international best practice. Each company within the group focuses on different aspects of competitiveness:

- Enterprise & Employability
- Market Intelligence & Internationalisation
- Organisation Development

With our network of over 100 consultants, our approach creates collaborative teams combining industry experts, enterprise support practitioners, international trade development specialists, leading academics, to combine local knowledge with national expertise.

**Main Services**

Working across the board to embed an Enterprising Culture in business, education, government and the community, enabling businesses to grow and prosper and helping agencies understand the drivers for change, Innovas Consulting is totally committed to delivering Enterprise-Led Regeneration. We are focussed on supporting the public sector to develop practical strategies and plans for enterprise and employment growth by producing excellent research, promoting collaborative working, trialling new evidence-led approaches and continually re-thinking and challenging the status quo. Our range of public sector support packages includes: Research, Feasibility Studies, Policy and Strategy development, programme design, evaluation and impact assessments.

**Recent Projects**

Yorkshire Forward: Formative Evaluation of Business Link Services in Yorkshire & Humber between 2008-2011

National Skills Academy for Nuclear Wales : Engineering Skills for the Nuclear Industry: Business Plan Formulation

WAG: Review and Forward 5 year Strategy for Business Eye

STEMNET NW: Regional Activity Mapping Exercise

Impact Assessment of Yorkshire Forward's and the 5 Yorkshire LEGI Programmes investment in Enterprise Education between 2009-2012

Higher Education Funding Council for Wales (HEFCW) Evaluation of Third Mission Funding Strategies and Actions for all the Universities of Wales

Nottinghamshire County Council: Reducing barriers to Public Procurement for SMEs

BIS: Full Global and National Analysis of the Environmental, Renewable Energies and Low Carbon Technologies.

**Members**

Tim C. Ashcroft MIED

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**General Information**

JDT Resources Limited provides professional consulting, advisory and business services in a broad range of economic development situations and to a variety of economic and industrial sectors, working in partnership with a number of other independent consultancies throughout the UK.

**Main Services**

Adopting at all stages a pragmatic and best value approach, our focus is on developing strategic visions, concepts and business plans that can be readily adopted and implemented by all stakeholders involved. JDT is a recognised niche consultancy that can both prepare and develop new strategies, or kick start projects that have become moribund. JDT has worked with a wide range of commercial companies and Development Agencies. Recently focused on developing business opportunities in Europe and China.

**Recent Projects**

Working with foreign private sector companies facilitating joint and cooperative ventures with UK and EU Companies who are looking to exploit this massive Chinese and European market place. Other projects include 1. Investigation, implementation and delivery of a training system incorporated completely into a capital works project, 2. An in-depth analysis of the food, drink and agri-clusters in one of the UKs largest regions to ascertain the label and packing requirement for micro and SMEs and 3. The complete survey of a large geographical region into the requirements for a specific industry sector with regards to the turnover of the sector, size of the companies within the sector and strategic options with regards to foreign competitors entering their market place.

**Members**

John Topping MBA, DMS, MIED, FRSA.

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<b>Other Offices</b>	Milton Keynes

**General Information**

We are an independent consultancy operating across the UK from our London base, with a core team of eight. We aim to offer thoughtful, added value consultancy which is truly useful to our clients and as a small firm, we always tailor our work for our clients.

What our clients say:

"a robust evaluation that has been of great value"

(Richard McDermott, Aylesbury NDC)

"we were very impressed ... above and beyond the requirements of the brief ... excellent value for money."

(Rachel Carey, QCDA)

"The Merchant Navy Training Board has always found working with The Mackinnon Partnership very refreshing. They are responsive, thorough, ... they make constructive comments ... the reports they produce are easy to read, written in plain English ..."

(Glenys Jackson, MNTB)

**Main Services**

Our focus is the people side of economic development: employment, training, skills development, vocational education, disengaged young people, business support and so on, in both area-based and national sectoral dimensions. We work throughout the policy cycle from strategy development through to evaluation and impact studies, and with a strong focus on a core of high quality research.

**Recent Projects**

- for Aylesbury NDC and New Cross Gate NDC, evaluation of employment, enterprise and education projects
- for Hainault Business Park Ltd, evaluation of an LDA-funded support programme which complements this industrial estate-based BID
- for the Maritime Skills Alliance, labour market information research; preparation of a Qualifications Strategy
- for Glasgow College of Nautical Studies, demand and supply side research into the maritime training market in Scotland
- for Becta, annual e-maturity surveys of work-based learning providers
- for Skills for Health, research into the use of volunteers in the health sector, and various workforce development projects
- for Skillsmart Retail, preparation of Good Practice guidance, and a handbook, for the National Skills Academy
- for LSC South East, research into flexibility by colleges and others which helps young people who are NEET
- for EMDA, research into occupational segregation

**Members**

Iain Mackinnon FIED

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**General Information**

Mickledore is a regional development consultancy made up of a team of experienced specialists and has emerged from 'big 4' consulting organisations. We typically work with public sector agencies on their overall economic development strategy and approach as well as providing training and development for their staff.

We have particular expertise in the field of inward investment and investor development. Mickledore can also provide public agencies with specialist advice on state aid and funding interventions. Our team has also advised a considerable number of significant private sector companies on grant funding for their investment projects.

**Main Services**

Economic Development Strategies

We have developed investment strategies for Regional Development Agencies as well as complete regeneration strategies for Local Authority areas or Sub-Regional Partnerships.

Planning, Analysis and Project Impact.

Mickledore has considerable expertise in developing economic baseline analyses and have undertaken framework support for Local Economic Assessments. We have also carried out a range of economic impact studies.

State Aid and Public Sector Funding

We offer both private and public sector clients a fund raising consultancy service.

Organisational Development

Mickledore provides organisation development within economic development, including investor development, inward investment and state aid.

**Recent Projects**

Bath & North East Somerset Council - establishing a support framework for undertaking and completing their Local Economic Assessment.

Liverpool Vision - in conjunction with Ernst & Young, undertaking the development of Liverpool City Region's Financial & Professional Services Cluster Strategy including analysis of current position and strategic action planning to support the growth and expansion of the sector.

UK Trade & Investment - development of programme to raise the profile and future performance of UK energy companies in overseas markets.

MIDAS (Manchester Inward Investment Agency) - a study on the feasibility, competitive position and legislative framework to establish a sub-regional Investment Development Fund.

**Members**

Nigel Wilcock MIED

Liz Demaison MIED

## IED CONSULTANTS LIST 2010

Nathaniel Lichfield and Partners

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### General Information

NLP specialises in economics, development planning and urban design. It offers a range of skills in economic evidence, strategy and policy development, assessment of the economic and regeneration benefits of investment and development proposals. Clients include local authorities, local partnership bodies, central Government, and regional bodies as well as developers, landowners and operators in retail, leisure, industrial and commercial sectors.

### Main Services

- Local Economic Assessment
- Economic impact & research
- Socio-economic impact assessments
- Economic appraisal & feasibility
- Social & economic infrastructure requirements
- Employment land reviews
- Integrated PPS4 & SHLAA/ELR studies
- Office demand & capacity assessments
- Sector studies & knowledge economy audits
- Leisure and tourism studies
- Economic masterplans & strategies
- Funding appraisals & bids
- Strategic viability appraisals & delivery plans
- Project, programme & policy evaluation.

### Recent Projects

- Manchester Economy & Employment Space Study - Manchester City Council
- Economic role of Health & Higher Education Sectors - Oxford Council
- Combined Employment Land Review & SHLAA - Gateshead Council
- Economic impact of Kent International Gateway rail freight terminal - Maidstone Council
- Employment land reviews for Windsor & Maidenhead, Runnymede, Swale, Shepway, Gravesham, Stockton, Cheltenham, High Peak
- Economic impact of MetroCentre - CSC
- Economic impact of Business Aviation at Farnborough Airport - Rushmoor Council
- Feasibility study of potential after-uses for Welbeck Colliery -Bassetlaw Council
- Infrastructure Study - Horsham Council & Newheartlands Housing Market Pathfinder Outcomes - Newheartlands HMR

### Members

- Matthew Spry MIED
- John Robertson MIED
- Andrew Groves MIED
- Ciaran Gunne-Jones MIED
- Alex Patton MIED
- Martin Taylor MIED

## IED CONSULTANTS LIST 2010

Old Bell 3 Ltd.

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<b>Other Offices</b>	Llanarthne, Carmarthenshire

### General Information

Old Bell 3 is a public policy consultancy working mainly in Wales. Key areas of expertise are economic development, EU Structural Funds, learning and skills policy, community regeneration, equalities and social justice. Clients include various Welsh Assembly Governments (we are on the call down lists for the Departments for Economy and Transport and for Children, Education, Lifelong Learning and Skills and have undertaken work for Social Justice and Local Government and the Welsh European Funding Office), the Welsh Local Government Association, the Welsh Council for Voluntary Action, the Higher Education Funding Council for Wales, and a number of local authorities.

### Main Services

Research, consultancy and evaluation relating to:

- economic development;
- European funding programmes and projects;
- education, lifelong learning and skills;
- economic inactivity and labour market interventions;
- social justice;
- equalities policy and practice;
- spatial planning.

### Recent Projects

Recent projects include:

- a series of major programme evaluations of European Structural Fund Programmes in Wales, including the Mid Term Evaluations of Objective 1, 3 and the Wales-Ireland INTERREG IIIA Programmes;
- project evaluations of a range of business support interventions in Wales including the High Growth Programme;
- a range of evaluations of learning and skills projects and programmes including an evaluation of the National Grid for Learning Cymru, and an evaluation of Welsh for Adults, as well as research into the potential for Skills Academies in Wales (all for the Welsh Assembly Government - WAG);
- a study of the spatial impact of the recession in Wales and the implications for local government (for WLGA)
- a study of third sector funding in Wales (for WAG)

### Members

Gareth Williams MIED, Managing Director

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**General Information**

Papworth Research & Consultancy helps organisations improve people's economic and social opportunities. Based in Brighton, we work mainly in London and the South East, focusing particularly on education, learning and training, and on community development/capacity building. Approach-wise, we specialise in evaluation, strategic and business planning, in-depth consultation and research-based consultancy.

Rachel Papworth set up Papworth Research & Consultancy in 1997. Rachel is the Principal Consultant, collaborating with other freelancers, consultancies and research organisations as appropriate to meet clients' needs.

Our clients tell us they use us because we are focused, knowledgeable, thorough and reliable, we communicate well (both in documents and person) and we provide value for money.

**Main Services**

Strategy development  
Project development  
Business planning  
Evaluation  
Capacity building  
Facilitation  
Investigating service user satisfaction  
Qualitative research  
Quantitative research  
Developing funding bids  
Best practice research  
Economic & labour market assessments  
Skills audits  
Sector studies  
Economic impact studies  
Baseline studies  
Market research

**Recent Projects**

West Sussex County Council  
Development of a plan for prioritising English for Speakers of Other Languages

West Sussex County Council  
Recommendations for the creation of an Adult Learning & Skills Plan

Macmillan Cancer Support  
Evaluation of service user involvement in the National Cancer Survivorship Initiative

Brighton Peace & Environment Centre

Evaluation of Climate Connections (DfID funded project raising awareness of the links between climate change and global poverty)

Ashford's Future

Developing a structure for business planning for organisations bidding to manage green spaces

Southwark Council

Developing a strategy for the management of the Borough's trees (a significant resource and liability)

Thornhill Plus You NDC

Evaluation of a housing improvement programme

**Members**

Rachel Papworth MIED MA (Econ) Principal Consultant

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**General Information**

Sole practitioner based in Melbourne Australia, but formerly in Lewes (Sussex) from 1996-2005. Qualified and experienced in economic development, strategic planning and project management. Clients are mainly local authorities and projects include structure plans, green wedge management plans, and MSS Reviews (Australia) and regeneration strategies, bidding for funds, and managing regeneration projects (UK). UK work was mainly for Brighton & Hove CC, Eastbourne BC, Hastings BC, and Maidstone DC.

**Main Services**

Strategic Planning, economic development, project management.

**Recent Projects**

Green Wedge Management Plans (2006/09/10 Nillumbik, Cardinia, Yarra Ranges Councils)

Structure Plans (2006-09 Casey, Cardinia, Stonnington, Boroondara Councils)

MSS Reviews (2006/07 Nillumbik and Stonnington Councils)

Brighton & Hove Regeneration Strategy (2000/01)

Central St Leonards Renewal Strategy (Hastings BC 2004)

Economic Development Review (2002/03 Hastings BC)

**Members**

Philip Thomas MIED

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<b>Other Offices</b>	London

**General Information**

PACEC is an established economic development and regeneration consultancy working throughout the UK. Our core consultants have worked together for over 20 years from our offices in Cambridge and London. Our clients include Local Authorities, and their partners, RDAs and other regional agencies, central government departments (BIS, HMT, DWP, DCLG, and HMRC), Sector Skills Councils, LSCs as well as the Local Government Association and the Audit Commission.

Our consultants' skills include economics, social policy, planning, geography, statistics, econometrics and computing. We have an in-house economics intelligence team which manages our Local Economic Profiling System (LEPS), our economic forecasting and data analysis, and an in-house survey research team.

**Main Services**

PACEC offers key services which have been customised with our clients covering research and policy advice.

These services map into the needs of clients to help improve local competitiveness and performance.

- Economic assessments and economic profile
- Economic development and regeneration strategies
- Planning, regeneration and property
- Inward investment
- Worklessness, welfare and social inclusion
- Sectors, clusters, and business growth
- Enterprise and business growth
- Learning and skills and labour market intelligence
- Policy evaluation and appraisals

These services can be provided on an individual basis and combined.

They usually involve working with partners to carry out research, agree policy options, and the role of partners and their lead on specific policies.

**Recent Projects**

Examples of recent projects include:

- a) Economic Profiles and Local Economic Assessments (LEAs), Greenwich Council, South Cambs, Peterborough, Sutton BC, South London Partnership, County Durham (LEGI)
- b) LGA. Identification of England's Functioning Economies and the Impact of the Recession on Local Areas
- c) Economic Development/Regeneration Strategies. Haringey (City Growth), Greater Cambridge Area, Breckland, Greenwich (indigenous growth and inward investment), North Staffordshire, Derbyshire Dales
- d) Evaluations/tracking research. County Durham LEGI, Newham (Olympics Legacy programmes), East London (Fit to Supply programme), Bexley Innovation Centre, Haverhill Technology Park
- e) Employment Land Reviews. Croydon (office policy), Greenwich, Bexley, Uttlesford, Leicestershire

**Members**

Rod Spires, AIED

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<b>Other Offices</b>	One Ashley Road, Altrincham, Cheshire, WA14 3DT (0161 926 9214)

**General Information**

Regeneris Consulting is a specialist economic development and regeneration consultancy based in London and Manchester. We work across the UK for central government, regional and sub regional agencies, local authorities and the private sector.

**Main Services**

- Economic Research & Policy Advice.
- Economic Development & Regeneration Strategies
- Economic Impact Assessment and Appraisal
- Feasibility, Business Planning & Project Appraisal
- Project & Programme Evaluation

**Recent Projects**

- Merton Economic Strategy  $\frac{1}{2}$  Merton Borough Council
- Crossrail Regeneration Impacts Study - LDA
- Royal Docks Development Framework Economic Strategy  $\frac{1}{2}$  Newham Borough Council
- UK City of Culture 2013 Management and Assessment Process  $\frac{1}{2}$  DCLG

**Members**

Dr Jim Coleman MIED  
Neil Evans MIED  
Chris Paddock MIED

**Address** 39 Thorndale Road  
Belmont  
Durham DH1 2AJ

**Telephone** 0191 386 6313

**Main Contact** Stuart Thompson

**Fax** 0191 386 4198

**Web** [www.ribble-consultants.co.uk](http://www.ribble-consultants.co.uk)

**Email** [ied@ribble-consultants.co.uk](mailto:ied@ribble-consultants.co.uk)

**General Information**

Ribble Consultants is a small economic development consultancy specialising in public sector and community based projects. We have general skills related to:

- Strategy and policy development, dealing with people at all levels, and including policy support at governmental level.
- Establishment of new organisations and projects from scratch in unsupportive environments.
- Financial analysis including the performance of feasibility studies for new financial schemes and agreements with banks.
- Assistance in understanding of the problems of small private enterprises and ways of dealing with them.
- Ability to take an independent view - not linked to any large consulting company or long term project.

**Main Services**

Independent economic development consultant based in North East England

Evaluation, including testing cherished theories to destruction. Practical experience of setting up new projects and strategies from scratch in less than supportive environments.

Development of project ideas - turning vague ideas into clear propositions, particularly where there is a need for development of consensus between a large number of stakeholders, and where the objectives are not primarily financial.

Coaching the public sector and helping public sector organisations to facilitate meetings amongst partnerships.

Connections with Hungary including language skills.

High level computer skills (used to be a computer programmer).

**Recent Projects**

Defra - Feasibility of establishing a North East England Sustainable Fisheries Community Interest Company

Sunderland City Council - Elaboration of projects in the enterprise strand of the Working Neighbourhoods Strategy

Voluntary Organisations' Network North East (VONNE) - Regional ICY Strategy for the VCS

Back on the Map - Evaluation of projects in the spheres of Education and in Housing and Environment

Regional Infrastructure Consortium (of the Third Sector) - Communications Strategy

Leicester City Council - Advice on procurement from the VCS

North East Cultural Diversity Arts Forum (now Intercultural Arts) - Business Plan

Hartlepool Anti Social Behaviour Unit - Review of the Family Intervention Programme

**Members**

Stuart Thompson MIED

**Address** 24 Sandhurst Avenue  
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**Telephone** 01384 829580

**Main Contact** Dave Watts

**Fax** 01384 829 580

**Web** transformations-cpp.co.uk

**Email** david@drwatts.co.uk

**General Information**

Transformations is a team of consultants who work with public sector ,community and faith groups in the West Midlands on social research evaluations,project developemnt and management .We have a strong track record of working with many community groups, faith groups and local authorities on project development and evaluations in the Black Country and associated areas.The consultancy formed in 1995 by Dave Watts who has a strong and long experience of developing and managing economic development programmes in Glasgow City Council and Sandwell MBC. He works with Nicola Martin a social researcher and Stewart Hills a marketing and event management specialist.

**Main Services**

Project needs research

Business Plans for project development

Bid Writing for grants from Trusts,Lottery Bids, Governemnt grants, European Funding

Project evaluations

Economic and social research

Marketing community projects including website design and promitional material

**Recent Projects**

Successful Business Plan and grant applications for a £1.4 million training and education centre for the Vine Trust in Walsall.

Project management and grant applications for a £750,000 Community Centre for Anglican Church in Walsall

Black Countrywide survey of the contribution of Faith Groups to community life for the Community Development Foundation +publications

Fund raising programmes for Glebe Centre, Walsall, Saltmine Trust, Dudley, Phase Trust Halesowen, Living Springs, Stourton, The Flame Trust, Gornal

Evaluation of impact of West Midlands Faith Forum.

Marketing support,management and fundraising for £200,000 Christian relief and development charity in Uganda

**Members**

David Watts MIED

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SA1 3LW

**Telephone** 01792 655 264

**Main Contact** Ben Reynolds

**Web** [www.trilein.com](http://www.trilein.com)

**Email** [info@trilein.com](mailto:info@trilein.com)

**General Information**

Trilein regeneration works with the public, private and third sectors in a wide range of capacities in social, environmental and economic regeneration.

We work with people in communities, specialising in social enterprise, community capacity building, non-profit business development, project development and management, neighbourhood renewal, monitoring and evaluation, and research and consultation.

We work with the public sector, enabling public-third sector partnership working, developing policy and strategy, designing and evaluating interventions, and achieving practical, deliverable outcomes that are relevant to and owned by all partners.

We work with the private sector developing sustainable working practices and supporting Corporate Social Responsibility (CSR) strategies

**Main Services**

- Programme support to funders
- Business development for 3rd sector (particulaly social enterprise) - including business & marketing plans, feasibility studies, market research, business & social audits, strategic reviews, exit strategies from funding, quality control mechanisms (see evaluation below), and bespoke support for governance & management processes
- Evaluation - external evaluations, support for self-evaluation for public & third sector organisations, measurement of social impact (SROI)
- Sustainability and private sector business development - applying social and environmental facets of sustainability to private sector business practices to improve market position, management practices and general PR & marketing (including corporate social responsibility)
- Policy/strategy work
- Research, community consultation and community engagement

**Recent Projects**

- Hall Aitken Ltd. - Various regeneration consultancies
  - BIG Lottery - myplace support team for 270m pounds capital funding programme
  - BIG Lottery - programme support for Way of Life programme
  - Oxford University - Community engagement strategy support
  - All Wales Ethnic Minorities Association & Welsh Assembly Government - Community Consultation and Research
  - Forestry Commission Wales - programme support for 16m pounds Cydcoed funding programme
  - Neath Port Talbot County Borough Council - Feasibility Study
  - Environment Centre - Strategic Review
  - Dylan Thomas Prize Ltd. - finance management, including sponsorship and fundraising
- Further examples, case studies and testimonials are provided on our website [www.trilein.com](http://www.trilein.com)

**Members**

- Dr Ben Reynolds AIED - Director

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**Main Contact** Rob McKay MIED

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**General Information**

Tunguska is an Economic Development consultancy based in Oxfordshire, UK. Tunguska has the capacity to undertake a wide range of Economic Development activity, but specialises in the following areas:

Developing and communicating a Compelling offer for inward investment and to enhance local economic development.

Working with businesses to embed them and enhance their Contribution to the local economy.

Managing the Conversation between the Public and Private sectors, helping to create mutual understanding and ensure clarity in documents, communications, presentations, bids and events.

Enhancing and developing Collaboration amongst partners in the delivery of economic development projects.

**Main Services**

- Business Retention and Engagement
- Inward Investment and Strategic Place Marketing
- Strategy Development
- Partnership Development and Group Facilitation
- Communications enhancement
- Bid writing and development
- Programme development and management

**Recent Projects**

Oxfordshire Local Economic Assessment

**Members**

Rob McKay, Managing Director, MIED MCIM ACMI, MA, BSc (Hons)